

POWER SMART PRODUCT INCENTIVE PROGRAM ALL ELIGIBLE TECHNOLOGIES

EFFECTIVE NOVEMBER 22, 2012, 5 PM PDT

The Product Incentive Program provides financial incentives to organizations who replace inefficient products with energy-efficient technologies or add on products to existing systems to make them more efficient. Not all products are eligible. Please consult the BC Hydro web site at bchydro.com/incentives for all program policies, eligible products and performance criteria before purchasing products.

For more information, call 1 866 522 4713.

LINEAR FLUORESCENT LIGHTING

| Existing Technology | Product Replacement Description | Incentive (\$) |
|-----------------------------------------------------------------------|-------------------------------------------------------|----------------|
| Per Existing Lamp—incentives are calculated per lamp | | |
| T12, T8 magnetic ballast or T12 electronic ballast | | |
| 2' lamp | 2' 17 W T8 lamp, electronic ballast | \$5 |
| 3' lamp | 3' 25 W T8 lamp, electronic ballast | \$6 |
| 4' lamp | 4' 32 W T8 lamp, electronic ballast | \$7.50 |
| | 4' 32 W T8 lamp dimmable ballast with control | \$15 |
| | 4' 30 W or less T8 lamp, electronic ballast | \$8.50 |
| | 4' 30 W or less T8 lamp dimmable ballast with control | \$20 |
| | Delamped per 4' T12 lamp | \$2 |
| T8 lamp | | |
| 4' T8 lamp | 4' 30 W or less T8 lamp | \$1 |
| 8' T8 lamp | 8' 57 W or less T8 lamp | \$1 |
| Per Existing Luminaire—incentives are calculated per luminaire | | |
| T12 magnetic ballast | | |
| 2' 4 lamp (to T5) | 2' 24 W T5HO, 1 lamp | \$45 |
| | 2' 14 W T5, 2 lamps | \$40 |
| 4' 4 lamp (to T5) | 4' 51 W or less T5HO, 1 lamp | \$40 |
| | 4' 54 W T5HO, 1 lamp | \$35 |
| | 4' 26 W T5, 2 lamps | \$40 |
| | 4' 28 W T5, 2 lamps | \$35 |
| 8' 1 lamp | 4' 32 W T8, 2 lamps, electronic ballast | \$15 |
| | 4' 30 W or less T8, 2 lamps, electronic ballast | \$17 |
| 8' 2 lamp | 4' 32 W T8, 4 lamps, electronic ballast | \$30 |
| | 4' 30 W or less T8, 4 lamps, electronic ballast | \$34 |
| | 8' 59 W T8, 2 lamps, electronic ballast | \$15 |
| | 8' 57 W or less T8, 2 lamps, electronic ballast | \$20 |

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| Per Existing Luminaire—incentives are calculated per luminaire | | |
| T12 HO, magnetic ballast 4' 2 lamp HO | 4' 30 W or less T8, 2 lamps, electronic ballast 4' 32 W T8, 2 lamps, electronic ballast | \$17 \$15 |
| 8' 2 lamp HO | 4' 32 W T8, 4 lamps, electronic ballast 4' 30 W or less T8, 4 lamps, electronic ballast 8' 59 W lamp T8, 2 lamps, electronic ballast (High Ballast Factor) 2, 4' 28 W T5, 2 lamps 4' 54 W T5HO, 2 lamps | \$30 \$34 \$15 \$35 \$45 |
| 8' 2 lamp HO (cold temperature) | 8' 86 W T8HO, 2 lamps, electronic ballast (cold temperature) | \$15 |
| T8 electronic ballast 4' 4 lamp (to T5) | 4' 51 W or less T5HO, 1 lamp 4' 54 W T5HO, 1 lamp 4' 26 W T5, 2 lamps 4' 28 W T5, 2 lamps | \$40 \$35 \$40 \$35 |
| For Stairwell Only T12 magnetic ballast 2' 2 lamp | 2' 17 W T8, 2 lamps, electronic ballast, bi-level | \$30 |
| 4' 1 lamp | 2' 17 W T8, 2 lamps, electronic ballast, bi-level | \$30 |
| 4' 2 lamp | 4' 32 W T8, 2 lamps, electronic ballast, bi-level (low ballast factor) | \$45 |
| CFL 2x26 W | 4' 32 W T8, 2 lamps, electronic ballast, bi-level (low ballast factor) | \$45 |

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OTHER LIGHTING

| Existing Technology | Product Replacement Description | Incentive (\$) |
|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|
| Incandescent | | |
| Incandescent Luminaire (> 100 W) | 2' 14 W T5, 2 lamps 4' 26 W T5, 2 lamps 4' 28 W T5, 2 lamps 2' 17 W T8, 2 lamps, electronic ballast 4' 32 W T8, 2 lamps, electronic ballast 4' 30 W or less T8, 2 lamps, electronic ballast Metal Halide ≥ 39 W and < 150 W | \$40 \$40 \$35 \$10 \$15 \$17 \$40 |
| Incandescent Luminaire (≤ 60 W) | LED Hardwired ≤ 600 lumens | \$15 |
| Incandescent 40 W-60 W | LED Screw In (450-1000 lumens) | \$8 |
| Incandescent Luminaire (< 40 W) | LED Screw In (< 450 lumens) decorative | \$8 |
| Halogen | | |
| MR16 (> 20 W) | LED MR16 (≥ 200 lumens) | \$8 |
| Reflector (< 60 W) | LED Reflector Lamp (≤ 600 lumens) LED Hardwired ≤ 600 lumens | \$8 \$15 |
| Reflector (≥ 60 W) and (≤ 100 W) | LED Hardwired > 600 lumens LED Reflector Lamp (600-1500 lumens) | \$15 \$8 |
| Exit Signs | | |
| Incandescent Exit Sign | LED Exit Sign | \$20 |
| CFL Exit Sign | LED Exit Sign | \$20 |

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| Existing Technology | Product Replacement Description | Incentive (\$) |
|------------------------------|-------------------------------------------------------------------------------------------|----------------|
| High Pressure Sodium 50 W | LED Luminaire or Retrofit Kit > 5 W and ≤15 W | \$55 |
| 70 W | Induction Luminaire or Retrofit Kit ≤ 40 W | \$60 |
| | LED Luminaire or Retrofit Kit > 15 W and ≤ 40 W | \$60 |
| | 4' 32 W T8, 2 lamps, electronic ballast | \$15 |
| | 4' 54 W T5HO, 1 lamp | \$35 |
| | Pulse Start Metal Halide, lamp and ballast 50 W Pulse Start Metal Halide (electronic) | \$40 |
| | High Pressure Sodium, lamp and ballast 50 W High Pressure Sodium (electronic) | \$40 |
| 100 W | Induction Luminaire or Retrofit Kit ≤ 80 W | \$60 |
| | LED Luminaire or Retrofit Kit > 40 W and ≤ 80 W | \$60 |
| | 4' 54 W T5HO, 1 lamp (overlit) | \$35 |
| | 4' 32 W T8, 2 lamps, electronic ballast (overlit) | \$15 |
| | Pulse Start Metal Halide, lamp and ballast 70 W Pulse Start Metal Halide (electronic) | \$60 |
| | High Pressure Sodium, lamp and ballast 70 W High Pressure Sodium (electronic) | \$65 |
| 150 W | High Bay Fluorescent ≤ 110 W | \$75 |
| | Induction Luminaire or Retrofit Kit ≤ 110 W | \$90 |
| | LED Luminaire or Retrofit Kit > 60 W and ≤ 110 W | \$90 |
| | Pulse Start Metal Halide, lamp and ballast 100 W Pulse Start Metal Halide (electronic) | \$90 |
| | 100 W Pulse Start Metal Halide (magnetic) | \$70 |
| | High Pressure Sodium, lamp and ballast 100 W High Pressure Sodium (electronic) | \$90 |

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|--------------------------------------------------|------------------------------------------------------------------|----------------|
| 200 W | Induction Luminaire or Retrofit Kit ≤ 130 W | \$105 |
| | LED Luminaire or Retrofit Kit > 80 W and ≤ 130 W | \$70 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 150 W Pulse Start Metal Halide (electronic) | \$50 |
| | 175 W Pulse Start Metal Halide (magnetic) | \$30 |
| 200 W | High Pressure Sodium, lamp and ballast | |
| | 150 W High Pressure Sodium (electronic) | \$145 |
| 250 W | High Bay Fluorescent ≤ 210 W | \$60 |
| | Induction Luminaire or Retrofit Kit ≤ 180 W | \$70 |
| | LED Luminaire or Retrofit Kit > 110 W and ≤ 180 W | \$110 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 150 W Pulse Start Metal Halide (electronic) | \$50 |
| | 175 W Pulse Start Metal Halide (electronic) | \$50 |
| | 175 W Pulse Start Metal Halide (magnetic) | \$30 |
| | High Pressure Sodium, lamp and ballast | |
| 150 W High Pressure Sodium (electronic) | \$145 | |
| 400 W | High Bay Fluorescent ≤ 375 W | \$60 |
| | Induction Luminaire or Retrofit Kit ≤ 350 W | \$120 |
| | LED Luminaire or Retrofit Kit > 180 W and ≤ 350 W (outdoor only) | \$120 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 250 W Pulse Start Metal Halide (electronic, overlit) | \$80 |
| | 320 W Pulse Start Metal Halide (electronic) | \$100 |
| | 320 W Pulse Start Metal Halide (magnetic) | \$75 |
| | 350 W Pulse Start Metal Halide (electronic) | \$90 |
| | 350 W Pulse Start Metal Halide (magnetic) | \$45 |
| | High Pressure Sodium, lamp and ballast | |
| 250 W High Pressure Sodium (electronic, overlit) | \$215 | |

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| Existing Technology | Product Replacement Description | Incentive (\$) |
|--------------------------------------------------|------------------------------------------------------|----------------|
| 1000 W | Pulse Start Metal Halide, lamp and ballast | |
| | 575 W Pulse Start Metal Halide (electronic, overlit) | \$150 |
| | 600 W Pulse Start Metal Halide (electronic, overlit) | \$150 |
| | 750 W Pulse Start Metal Halide (electronic) | \$125 |
| | 750 W Pulse Start Metal Halide (magnetic) | \$100 |
| | 775 W Pulse Start Metal Halide (magnetic) | \$100 |
| | 875 W Pulse Start Metal Halide (magnetic) | \$80 |
| High Pressure Sodium, lamp and ballast | | |
| 600 W High Pressure Sodium (electronic, overlit) | \$270 | |
| Metal Halide | | |
| 50 W | LED Luminaire or Retrofit Kit > 5 W and ≤ 15 W | \$55 |
| 70 W/75 W | Induction Luminaire or Retrofit Kit ≤ 40 W | \$60 |
| | LED Luminaire or Retrofit Kit > 15 W and ≤ 40 W | \$60 |
| | 4' 32 W T8, 2 lamps, electronic ballast | \$15 |
| | 4' 54 W T5HO, 1 lamp | \$35 |
| | Pulse Start Metal Halide, lamp and ballast | |
| 50 W Pulse Start Metal Halide (electronic) | \$40 | |
| 100 W | 4' 32 W T8, 2 lamps, electronic ballast | \$15 |
| | 4' 54 W T5HO, 1 lamp | \$35 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 70 W Pulse Start Metal Halide (electronic) | \$60 |
| | Induction Luminaire or Retrofit Kit < 80 W | \$60 |
| LED Luminaire or Retrofit Kit > 40 W and ≤ 80 W | \$60 | |
| 150 W | Induction Luminaire or Retrofit Kit ≤ 110 W | \$90 |
| | Pulse Start Metal Halide, lamp and ballast | |
| 100 W Pulse Start Metal Halide (electronic) | \$90 | |

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| 175 W | High Bay Fluorescent ≤ 130 W | \$105 |
| | Induction Luminaire or Retrofit Kit ≤ 110 W | \$90 |
| | LED Luminaire or Retrofit Kit > 60 W and ≤ 110 W | \$90 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 100 W Pulse Start Metal Halide (magnetic, overlit) | \$70 |
| | 125 W Pulse Start Metal Halide (magnetic) | \$50 |
| | 150 W Pulse Start Metal Halide (electronic) | \$50 |
| | 150 W Pulse Start Metal Halide (magnetic) | \$25 |
| | 150 W Energy Efficient Metal Halide (lamp only) | \$7 |
| 250 W | High Bay Fluorescent ≤ 210 W | \$60 |
| | Induction Luminaire or Retrofit Kit ≤ 180 W | \$70 |
| | LED Luminaire or Retrofit Kit > 110 W and ≤ 180 W | \$70 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 150 W Pulse Start Metal Halide (electronic) | \$50 |
| | 150 W Pulse Start Metal Halide (magnetic) | \$25 |
| | 175 W Pulse Start Metal Halide (electronic) | \$50 |
| | 175 W Pulse Start Metal Halide (magnetic) | \$30 |
| | 200 W Pulse Start Metal Halide (magnetic) | \$50 |
| | 205 W Energy Efficient Metal Halide (lamp only) | \$20 |
| 360 W | High Bay Fluorescent ≤ 375 W | \$60 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 250 W Pulse Start Metal Halide (magnetic, overlit) | \$60 |

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| Existing Technology | Product Replacement Description | Incentive (\$) |
|-------------------------------------------------|------------------------------------------------------------------|-----------------|
| 400 W | High Bay Fluorescent ≤ 375 W | \$60 |
| | Induction Luminaire or Retrofit Kit ≤ 350 W | \$120 |
| | LED Luminaire or Retrofit Kit > 180 W and ≤ 350 W (outdoor only) | \$120 |
| | Pulse Start Metal Halide, lamp and ballast | |
| | 250 W Pulse Start Metal Halide (electronic) | \$80 |
| | 250 W Pulse Start Metal Halide (magnetic, overlit) | \$60 |
| | 320 W Pulse Start Metal Halide (electronic) | \$100 |
| | 320 W Pulse Start Metal Halide (magnetic) | \$75 |
| | 350 W Pulse Start Metal Halide (electronic) | \$90 |
| | 350 W Pulse Start Metal Halide (magnetic) | \$45 |
| 330 W Energy Efficient Metal Halide (lamp only) | \$30 | |
| 360 W Energy Efficient Metal Halide (lamp only) | \$20 | |
| 1000 W | Pulse Start Metal Halide, lamp and ballast | |
| | 575 W Pulse Start Metal Halide (electronic, overlit) | \$150 |
| | 600 W Pulse Start Metal Halide (electronic, overlit) | \$150 |
| | 750 W Pulse Start Metal Halide (electronic) | \$125 |
| | 750 W Pulse Start Metal Halide (magnetic) | \$100 |
| | 775 W Pulse Start Metal Halide (magnetic) | \$100 |
| 875 W Pulse Start Metal Halide (magnetic) | \$80 | |
| Standard HID Mercury Vapour | High Pressure Sodium | \$110 |
| | Pulse Start Metal Halide | \$50 |
| Signage Neon | LED strips | \$12/linear ft. |
| Fluorescent | LED strips | \$12/linear ft. |

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CONTROLS AND SENSORS—LIGHTING

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|---------------------------------|------------------|
| Interior Lighting | Occupancy sensor | \$80 per circuit |
| | Switch plate timer | \$40 per circuit |
| Exterior Lighting | Photocell with timer | \$35 luminaire |

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HVAC

| Existing Technology | Product Replacement Description | Incentive (\$) |
|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|----------------|
| Fan with no variable frequency drive | Fan with variable frequency drive | \$90/HP |
| Pump with no variable frequency drive | Pump with variable frequency drive | \$140/HP |
| Packaged Terminal A/C Unit | HVAC Occupancy Sensor | \$75 |
| Packaged Terminal Heat Pump | HVAC Occupancy Sensor | \$75 |
| Inefficient Economizer Controller Sensor HVAC System 7.5 ≤ tons < 10 | Efficient Economizer Controller Sensor (Rooftop units >7 tons) HVAC System 7.5 ≤ tons < 10 | \$80 |
| HVAC System 10 ≤ tons ≤ 15 | HVAC System 10 ≤ tons ≤ 15 | \$80 |
| HVAC System 15 < tons | HVAC System 15 < tons | \$15 |

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REFRIGERATION

| Existing Technology | Product Replacement Description | Incentive (\$) |
|--------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------------------------|
| Open vertical display case (Low temperature) | New vertical display case with doors (Low temperature) Add doors to open displays | \$350/linear ft. \$260/linear ft. |
| Anti-sweat heater for vertical display case doors | Add Anti-sweat heater humidistat control | \$90/door |
| Open vertical display cases (Low or Medium temperature) | Add night covers | \$7/linear ft. |
| Open horizontal display cases (Low temperature) | Add night covers | \$7/linear ft. |
| Open entrance to walk-in cases (Low or Medium temperature) | Add strip curtain to entrance | \$4/sq. ft. |
| Shaded pole motor for walk-in coolers (Low and medium temperature) | New ECM Fan Motor System | \$25/motor |
| Standard evaporator fan motor for reach-in refrigerated cases (Low and medium temperature) | New ECM Fan Motor System | \$25/motor |
| Solid door freezer | | |
| <15 cu. ft. | ENERGY STAR® freezer <15 cu. ft. | \$140 |
| 15–30 cu. ft. | ENERGY STAR® freezer 15-30 cu. ft. | \$345 |
| 31–50 cu. ft. | ENERGY STAR® freezer 31-50 cu. ft. | \$680 |
| >50 cu. ft. | ENERGY STAR® freezer >50 cu. ft. | \$1,250 |
| Glass door refrigerator | | |
| >31-50 cu. ft. | ENERGY STAR® refrigerator 31-50 cu. ft. | \$250 |
| >50 cu. ft. | ENERGY STAR® refrigerator >50 cu. ft. | \$475 |

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COMMERCIAL KITCHENS

| Existing Technology | Product Replacement Description | Incentive (\$) |
|----------------------------------------------|-----------------------------------------------------------|----------------|
| Electric pressureless steamer | ENERGY STAR® electric pressureless steamer | \$2,500 |
| Convection oven | ENERGY STAR® convection oven | \$500 |
| Combination oven | Efficient combination oven | \$4,000 |
| Electric griddle | ENERGY STAR® electric griddle | \$400 |
| Half size insulated hot food holding cabinet | ENERGY STAR® half size insulated hot food holding cabinet | \$135 |
| Full size insulated hot food holding cabinet | ENERGY STAR® full size insulated hot food holding cabinet | \$400 |
| Exhaust hood ≤ 5 HP | Demand ventilation controls ≤ 5 HP | \$1,300 |
| Exhaust hood >5 HP and ≤ 15 HP | Demand ventilation controls >5 HP and ≤ 15 HP | \$4,300 |
| Exhaust hood >15 HP and ≤ 25 HP | Demand ventilation controls >15 HP and ≤ 25 HP | \$8,600 |

COMMERCIAL DISHWASHERS—ELECTRIC HOT WATER

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------------------|----------------------------------------------|----------------|
| Door Type, Low Temp | ENERGY STAR® Door Type, Low Temp | \$3,900 |
| Door Type, High Temp | ENERGY STAR® Door Type, High Temp | \$4,000 |
| Single Tank Conveyor, Low Temp | ENERGY STAR® Single Tank Conveyor, Low Temp | \$3,600 |
| Single Tank Conveyor, High Temp | ENERGY STAR® Single Tank Conveyor, High Temp | \$6,800 |
| Multi Tank Conveyor, Low Temp | ENERGY STAR® Multi Tank Conveyor, Low Temp | \$5,600 |
| Multi Tank Conveyor, High Temp | ENERGY STAR® Multi Tank Conveyor, High Temp | \$11,000 |

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COMMERCIAL ICE MAKING MACHINES

| Existing Technology | Product Replacement Description | Incentive (\$) |
|----------------------------------------------------------------|---------------------------------------------------------------------------------|----------------|
| Inefficient ice machines (>450 and <1,000 lbs of ice/24 hours) | CEE Tier 2 ice machine (cube/nugget type) – >450 and <1,000 lbs of ice/24 hours | \$700 |
| Inefficient ice machines (>1,000 lbs of ice/24 hours) | CEE Tier 2 ice machine (cube/nugget type) – >1,000 lbs of ice/24 hours | \$800 |

ICE RINK TECHNOLOGIES

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------------------|----------------------------------------|----------------|
| Ice Rink | Low Emissivity Ceiling (ice rinks) | \$10,000/sheet |
| | Low Emissivity Ceiling (curling rinks) | \$1,250/sheet |
| Brine Pump | Pony Motor | \$4,000 |
| | Variable Frequency Drive | \$5,300 |
| Brine Pump 15 HP (curling rink) | Pony Motor – 5 HP | \$4,000 |
| | Variable Frequency Drive – 15 HP | \$5,300 |

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LIVESTOCK WATERER

| Existing Technology | Product Replacement Description | Incentive (\$) |
|-----------------------------------------------|------------------------------------|----------------|
| Lower Mainland Herd ≤ 100 Livestock | Energy Efficient Livestock Waterer | \$130 |
| | Energy Free Livestock Waterer | \$130 |
| Herd > 100 Livestock | Energy Efficient Livestock Waterer | \$130 |
| | Energy Free Livestock Waterer | \$130 |
| BC interior Herd ≤ 100 Livestock | Energy Efficient Livestock Waterer | \$200 |
| | Herd > 100 Livestock | \$200 |

OTHER

| Existing Technology | Product Replacement Description | Incentive (\$) |
|---------------------|----------------------------------|----------------|
| Standard Pump | Variable Speed ECM Pump (1-2 HP) | \$2,000 |